

Offer: Professional Internship (1)

Position: Sales Engineering Intern (1)

Host Company Name: Davis & Shirtliff

Address:

- KN 1rd Muhima Hse No. 54 Kigali, Rwanda.
- Branches: Kigali :Muhima, Gaki; Rubavu, and Rusizi.

Duration: 6 months

Professional Internship Start Date: November 4, 2024

Monthly Stipend given to professional intern: 100,000 Frw covered by EPD

Priority: Fresh Graduates: (Not more than 2 years sharp after graduation)

Note: Female are encouraged to apply

About the Host Company: Visit their website: <https://www.davisandshirtliff.com/>

Position Overview:

We are seeking an ambitious and enterprising professional to join our team in the role of Sales Engineering Intern. The candidate will support the Business Development team in Rwanda to accomplish the goals of the portfolio..

Key responsibilities:

- **Technical Support:** Assist the sales team by providing technical knowledge and support on renewable energy products, including solar pumping and irrigation systems.
- **Customer Engagement:** Interact with clients to understand their energy needs, provide tailored solutions, and address technical inquiries related to products and services.
- **Proposal Development:** Help prepare and present proposals, including system designs and cost estimates, to demonstrate the benefits and feasibility of renewable energy solutions.
- **Market Research:** Conduct research on market trends, customer preferences, and competitor offerings to support sales strategies and product development.
- **System Design Assistance:** Collaborate with engineers to develop and optimize system designs based on customer requirements and site assessments.
- **Training Support:** Assist in training customers and partners on the operation and maintenance of renewable energy systems.
- **Data Analysis:** Analyze sales data and performance metrics to identify opportunities for growth and improvement in service offerings

Skills & Qualifications:

- Master's degree in Electrical Power Systems , or Master/Bachelor's degree in Renewable Energy, or Advanced Diploma in Renewable Energy Technology with a minimum Second- Class Honours degree or a related field.
- Proficient in the use of Microsoft office suite.
- Possessing a Valid driving license and AutoCAD skills is an added advantage.
- Having Soft skills

Benefits:

- Hands-on experience in cutting-edge renewable energy projects.
- Mentorship from experienced professionals in engineering field.
- Opportunities for professional development and networking.
- Work on impactful projects focused on sustainability and renewable energy.
- Potential for long-term career opportunities within the company upon successful completion of the internship. (e.g: Job, etc)

Application:

- **Application Deadline:** October 22, 2024
- **[Apply Here](#)**

Candidate selection & date:

- Shortlisted : October 23-24, 2024.
- Interview call & confirmation email: October 25, 2024
- Interview Period: 28th-31st October, 2024
- Onboarding: November 4, 2024.